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### RATES

Disc Jockey rates vary greatly based upon talent, years of experience, emcee ability, level of service, coordination, equipment needed, light show, music library, music knowledge, mixing ability and personality.

Rates for the DJ industry vary greatly across the United States, ranging from \$250.00 to over \$5,000.00, with an average of \$1,200.00 for a 4 hour booking. The best price is not always the best deal, especially if you are planning a wedding. As a matter of fact, surveys conclude that nearly 100% of brides would have spent more money on their entertainment and made it their #1 priority in hindsight.

The average total cost of a wedding in Sangamon County is \$26,375, according to CostOfWedding.com. They also say expect to spend an extra 50 - 100% more for well experienced professionals, designer labels, popular locations or dates, unique or custom products and services. One should set aside 5 - 10% of ones grand budget for the DJ/MC/Coordinator.

See 'Packages' for Music Source pricing here > <http://musicsourcedj.com/packages>

### RETAINERS & PAYMENT METHODS: □

Initial retainers are always 1/3 of the total contracted amount including any extras. Payments can be accepted by Cash, Check, Paypal or Credit Card.

Retainers are waived for established business accounts though payment is expected at the completion of the event.

### HOURS

A professional full-service disc jockey company will normally invest 12 to 24 hours into your special event, but it may appear that you are only paying for "4 hours". Consultations, music purchasing and editing, preparation, set-up and tear-down, education and other business related endeavors all add up to the overall success of your special occasion.

See 'Testimonials' for Music Source [here](http://musicsourcedj.com/entertainment/testimonies) > <http://musicsourcedj.com/entertainment/testimonies> > <http://musicsourcedj.com/entertainment/testimonies>

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Decatur, IL DJ in Decatur, IL / Jacksonville, IL DJ in Jacksonville, IL / Lincoln, IL DJ in Lincoln, IL / Litchfield, IL DJ in Litchfield, IL / Hillsboro, IL DJ in Hillsboro, IL / Carlinville, IL DJ in Carlinville, IL